




**TRANSFORMING THE BUSINESS OF CONSTRUCTION**

# *How ViewpointOne™ Enables Construction Professionals to Work Smarter, Easier*



A collage of construction-related images. In the top right, a dark blue banner contains the text 'Transforming the Business of Construction'. The background features a faded image of two construction workers in hard hats looking at a laptop. In the bottom left, there is a dark blue image of a construction site at night with a truck and a building under construction. The main text is overlaid on a light blue semi-transparent box.

*Let's face it, construction is hard.* With more modern demands and challenges to stay on top of, if you're not keeping pace, your company's bottom line could be suffering. The role you play at your company is vital, and you have the workload to show it. *But it doesn't have to be that way.*

Welcome to



## Imagine a construction work environment where:

- » Many of your manual tasks and paperwork are replaced by intuitive, automated processes
- » Frustrating delays while you wait on complete data to make decisions or finish a task are eliminated
- » You can access software and real-time data anywhere, on any device, anytime you need to
- » Your software is integrated throughout the organization, so data is consistent and never needs to be re-entered
- » You have tools to better analyze your projects, and the software functionality to work more efficiently and effectively
- » You can collaborate in real time throughout the organization and with extended project teams
- » Your software is easy to use, and data is easy to understand — in formats relevant to you and your team



ViewpointOne is the most comprehensive set of integrated construction management software applications providing full visibility across the office, team and field.

### ViewpointOne Addresses:

- » Job Cost- and T&M-Based Accounting
- » Construction-Specific Business Intelligence
- » Construction Payroll
- » Construction HR Management
- » Collaborative Project and Document Management
- » Equipment Management
- » Service Management
- » Field and Jobsite Management

Unlike software that solves a single need for customers, ViewpointOne provides contractors with Viewpoint's integrated software suite to connect office workers with project teams and field operations. Hosted in the cloud, ViewpointOne combines Viewpoint's leading construction enterprise resource planning (ERP) offerings with Team and Field products giving customers one integrated system for managing operations, improving productivity and enabling better decision making.

And, it's flexible, allowing users to bundle the functionality they need and scale software to fit their needs, maximizing contractors' technology investment.

Sounds great, but how will ViewpointOne help **YOU** do **YOUR** job better? Let's dive into specific benefits for 8 different types of construction professional.



## OWNER / EXECUTIVE TEAM

If you're an owner or part of the executive leadership team you likely have your hands full ensuring the overall health of the company. You need information quickly and in easy-to-digest formats that are relevant, accurate and allow you to make key decisions – often on the go. You might be concerned that as the construction industry modernizes, your competitors are gaining competitive edges. But perhaps you're uncertain just which technologies your company should be investing in, and the impact to the bottom line.

### *Here's how ViewpointOne helps:*

- » Cloud delivery helps ensure accurate, easy to integrate data, optimum system performance, unparalleled security and fewer IT headaches
- » Built-in data analytic and business intelligence solutions provide an in-depth look at project performance, in easy-to-digest formats, allowing you to quickly understand underlying causes of profit fade or delays and to make real-time decisions to course correct before it's too late
- » Truly integrated software functionality reduces need for costly add-ons, spreadsheets and time-consuming data mining and sharing processes, maximizing your overall software investment
- » Flexible licensing puts you in control of its software rather than software controlling your company's direction

# FINANCE PROFESSIONALS

If you're a CFO, director of finance or perhaps a controller handling the company's financials, you're constantly working the numbers to maximize profit margins and ensuring the company's bottom line remains solvent. You could be challenged by limited visibility across the business or have to deal with disjointed or inaccurate data collected from different software programs and reentered into your systems. High costs and distractions driven by complex and unintegrated systems that aren't scaled to your business needs could be costing you opportunities for profit margin growth and unrealized new business potential.

## *Here's how ViewpointOne helps:*

- » Provides high visibility into project and business performance through integrated solutions that perform in the office, across the entire project team and in the field
- » Removes burdens and cost from your business with a complete, highly-secure, cloud solution managed and supported by Viewpoint
- » Next-level data analytic and business intelligence tools let you look at your data virtually any way you want to achieve a true picture of financial health in real time.
- » Provides you with a flexible licensing model that you can scale to grow as you grow your business
- » Streamlines and simplifies payroll, billing and vendor payment processes, making them easier to facilitate and drill into with in-depth reporting

An illustration of a person with glasses and a dark shirt, representing an accountant. Surrounding the person are several icons: a dollar sign in a circle, a pie chart, a calculator with plus, minus, multiply, and divide symbols, and a document with a checklist.

# ACCOUNTING PROFESSIONALS

If you work in the accounting department at your construction firm, you're likely a very task driven person. Whether responsible for accounts payable, accounts receivable, handling job costs or an accounting manager, data is key to your role. If you're constantly rekeying data from multiple, disconnected software solutions or compiling it all from manual processes and paperwork, your work can be tedious and time consuming. Worse yet, missing or inaccurate data, outdated information or errors in re-entering data can cause headaches that can put you days, weeks, even months behind. And you're likely being asked to pull specific reports for everyone from the executives to field personnel.

## *Here's how ViewpointOne helps:*

- » A single source of integrated data — from the office to the field — eliminates having to reenter information in the back office, saving you valuable time and freeing up resources to concentrate on other needs
- » Cloud-based accessibility means vital data can be entered at the source — even across multiple companies — removing delays in processing data, payments, billings, reporting and more
- » Automated processes and intuitive workflows ensure that accurate information is routed to other departments and functions in real time
- » Your team can bill quicker and get paid quicker, keeping cash flow on projects fluid and providing you with more time to address other work

# HR AND PAYROLL PROFESSIONALS

If you are a construction human resources and/or payroll professional, you're tasked with maintaining a thriving workforce and making sure they're compensated appropriately. With unions, prevailing wages, constantly changing tax and contractual requirements, temporary staffing in peak seasons, onboarding and training and much more, there is no shortage of challenges. If you're relying on disconnected software or manual processes, it might feel like a constant battle to just keep up with your workloads.

## *Here's how ViewpointOne helps:*

- » Integrated, cloud-based software delivers transparent knowledge of labor and production data allowing you to make smart business decisions in real time
- » Scalable solutions allow you to set up efficient multi-company and intercompany processing to meet your needs
- » Real-time collection and processing of time electronically from the field simplifies and improves payroll processes
- » Automated solutions for recruitment, onboarding, training and succession planning streamline your labor management
- » Intuitive online portals allow employees to upload time, request time off, manage documents and more



# IT PROFESSIONALS

If you're in information technology (IT) or work as a systems administrator in construction, your role had been dramatically expanding over the past few years. With construction rapidly modernizing globally, you might be feeling the pressure to upgrade current software or move to the cloud. Perhaps the bulk of your time is spent managing on-premise servers, installing updates on in-office workstations or managing data security among multiple, disconnected solutions. And how often are you finding yourself doing critical backups, creating custom connectors or other workarounds to get software programs "talking" or culling together detailed reports from disparate information?

## *Here's how ViewpointOne helps:*

- » Provides an easy-to-manage set of integrated solutions that work from the same set of data throughout the organization and extends accessibility to the field to share and collect data wherever teams work
- » Removes the burden of maintaining on-premise software and hosting, with highly-secure, top-performing cloud solutions, hosted by Viewpoint
- » Digitizes your construction organization, removing paperwork and creating a secure data backup with automatic updates
- » Software updates and new functionality are delivered instantly to users, meaning you no longer have to roll out updates for users

# OPERATIONS / PM PROFESSIONALS

If you're an operations or project management leader, your life is the health and progress of your company's projects. Successfully managing projects means successfully managing many different moving pieces — people, equipment, materials, job costs and progress reports, safety and much more. You may be challenged with using software solutions that are designed for the back office, but don't work well in the field or for the project team. You might find assessing your projects' health hard due to inconsistent or outdated data and reports. And, you might be spending half of your time in the office just entering data.

## *Here's how ViewpointOne helps:*

- » Enables powerful collaboration with both internal and external team members through browsers and mobile apps
- » Effectively manage RFIs, submittals, project drawings and documentation, daily logs, project closeout/handover and more — all from one platform
- » Provides your team and field personnel with easy-to-use tools that work where they work
- » Eliminates the need for duplicating efforts with seamless integration and intuitive workflows from the team and field to the office
- » Provides high visibility to real-time project information through integrated dashboards with true business intelligence tools to gain better insight into your projects

# FIELD MANAGEMENT PROFESSIONALS

If you're a field superintendent, foreman or project manager, then you know the jobsite is where the project all comes together, or where it can all fall apart. You need accurate, up-to-date information on hand at all times to keep the hammers swinging. Yet accessing that data or collecting it at the jobsite to report back to the head office can be challenging and time consuming. You might feel you spend all of your time in the trailer just collecting information on labor hours, materials, daily logs and more. If you're an equipment manager, keeping track of your company's largest capital assets and maximizing fleet usage and investment is vital. Relying on manual processes can make you feel like you're spinning your wheels.

## *Here's how ViewpointOne helps:*

- » Intuitive mobile apps connect you with the real-time project information you need to keep project teams up to speed, while providing the ability to easily collect jobsite data like punch lists, site and safety inspections and labor time
- » Removes delays and layers of communication with the ability to create field POs or requisition materials from inventory for the jobsite
- » Enables simple-to-use, yet powerful equipment and material tracking to ensure maximum on-project usage and efficiency
- » Bridges the gap between the office, equipment yard and jobsites, providing powerful equipment management tools and simple mobile solutions to automate burdensome processes



# SERVICE MANAGEMENT PROFESSIONALS

If you're a service management professional, you know that service contracts are the backbone of your business — especially if you're a contractor that relies on regular maintenance and service call work to keep cash flow fluid during times when building work slows. But managing hundreds or thousands of service contracts, handling service calls and scheduling technicians can be a headache if you're relying on paper, manual processes or disconnected, outdated software.

## *Here's how ViewpointOne helps:*

- » Streamlined, integrated service management solutions bring management of service contracts into the digital age with powerful databases, intuitive dashboards and automated workflows to ensure contracts are maintained and renewed with ease
- » Dispatch technicians with ease with easy-to-use timelines and configurable schedules, with multiple ways to view and adjust workloads
- » Detailed job tracking, smart service request screens and client portals give you and your clients a complete picture of service work, keeping work moving and clients happy
- » Empowers service and electrical technicians to be their own managers, allowing them to create and issue work orders, collect electronic signatures and look up detailed job history — right in the field

# EQUIPMENT MANAGEMENT PROFESSIONALS

If you're a construction equipment manager, you know that managing cost and revenue on your fleet of equipment is key to success in today's highly competitive construction industry, and can have a noticeable impact on your company's bottom line. From scheduling preventative maintenance, charging out equipment to projects, tracking the location of assets, and managing depreciation, you do it all. But if you're relying on paper, manual processes or disconnected software, you can never be sure you have the complete picture.

## *Here's how ViewpointOne helps:*

- » A single source of integrated data — from the office to the field — eliminates having to re-enter information in the back office, saving you valuable time and freeing up resources to concentrate on other needs
- » Full job-cost integration with equipment gives you confidence that you know your true project profitability
- » Cloud-based accessibility means vital data can be entered at the source — even across multiple companies — removing delays in processing data, payments, billings, reporting and more

# What Clients Say About Viewpoint

*There's no more powerful way for us to share how our products, services and expertise benefit companies than the words of our customers:*

“ *The fact that Viewpoint is construction-focused and aligned with our culture of innovation and improvement really set them apart.*

— Darius Chagnon, **CFO**, Westcon, Inc.

“

*It's not just software to us, it's a critical component of how we execute business; Viewpoint is a trusted member of the organization and part of the fabric of what we do every single day.*

— Jeff Hanson, **CEO**, Adolfson & Peterson Construction

“ *Viewpoint is the partner that can support our business 20 years from now.*

— Bud Bowden, **Controller**, DooleyMack Constructors

“

*Instead of Accounting living in one world and Operations in another, it's one world.*

— Kathy Sulik, **Project Manager**, Sachse Construction

## *Additional Resources:*

*Simply click each link below to be directed to each item or visit [VIEWPOINT.com](https://viewpointcs.com) to search for these and more resources.*

### *eBooks:*

A Practical Guide to Selecting Construction Software — [Link](#)

10 Benefits You're Missing Out on If You're Not Operating in the Cloud — [Link](#)

The Cost of Doing Nothing — [Link](#)

6 Steps to Tearing Down the Construction Productivity Wall — [Link](#)

About Viewpoint: Your Trusted Technology Partner — [Link](#)

### *Related Client Stories:*

Hatzel & Buehler, Inc. Modernizes its Operations with Spectrum Construction Software — [Link](#)

ADA County Highway District Gains Back Valuable Time with Vista — [Link](#)

How Sachse Construction Transformed Project Management Using Viewpoint Team — [Link](#)

W. Soule & Co. Mitigate Financial Risk with Spectrum Business Intelligence — [Link](#)



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